



COMPANY PORTFOLIO

Empowering Africa Through Technology, Artificial Intelligence, Cybersecurity, and Digital Education

01 — EXECUTIVE SUMMARY

Skills, platforms and partnerships that create economic opportunity

Digitelng Infotech trading as Digitel Technologies is an African technology innovation company leveraging Artificial Intelligence, Digital Education, Cybersecurity and Business Technology Solutions to create opportunities, improve learning outcomes and accelerate economic growth across underserved communities.

Registered with the Corporate Affairs Commission (CAC) and a registered training provider with the Computer Professionals (Registration Council) of Nigeria (CPN), we combine **hands-on training** delivered with public and private partners, and **two AI-powered platforms**, QSNHire for small businesses and EClassing for students so that new skills translate directly into jobs, learning outcomes and business growth.

7,000+

cybersecurity & cloud security champions trained

20+

government, banking & private-sector partners

1000+

registered learners on EClassing

200+

vendors & businesses on QSNHire

VISION

To become Africa's leading technology empowerment and innovation company, leveraging education, AI and digital solutions to transform lives and businesses.

MISSION

To equip people and organisations with digital skills, innovative technologies and scalable solutions that improve learning, productivity, security and economic opportunity.

COMPANY FACTS

Legal name Digitelng Infotech	Partners 20+	Year founded 2015
Headquarters Ibadan, Nigeria	Team size 25 staff · 10+ facilitators	Sectors EdTech · AI · Cybersecurity



Corporate Affairs Commission
Registered company, Nigeria



Computer Professionals of Nigeria (CPN)
Registered training provider

Since 2015

Over a decade delivering software, server and network solutions, technology training and AI-powered digital products.

02 — THE CHALLENGE & OUR RESPONSE

Talent is everywhere in Africa. Access to skills, tools and markets is not

THE GAP	WHAT DIGITEL DOES ABOUT IT
Many young graduates lack the practical digital skills employers now demand.	Industry-led training in AI, software and cybersecurity, delivered with partners.
Quality exam preparation and study support is costly and uneven across regions.	EClassing - affordable, AI-assisted learning on any device.
Small vendors struggle to be found online and to run their operations digitally.	QSNHire - AI search, storefronts, orders and receipts in one dashboard.
Cyber threats are rising faster than awareness in businesses and public bodies.	Secure-coding, AppSec and awareness programmes for staff and developers.

OUR THREE PILLARS

1

Technology Training & Human Capital

Practical programmes in AI, software development, secure coding, information systems and digital careers — online and in person.

2

Artificial Intelligence Solutions

AI products and integrations that improve productivity, decision-making, business operations and learning outcomes.

3

Cybersecurity & Application Security

Awareness, secure software development, AppSec, risk reduction and security best practice for organisations and individuals.



AI for Office Productivity & Digital Transformation — executive session



With corporate partners and participants at the Bank of Industry

03 — FLAGSHIP PRODUCT

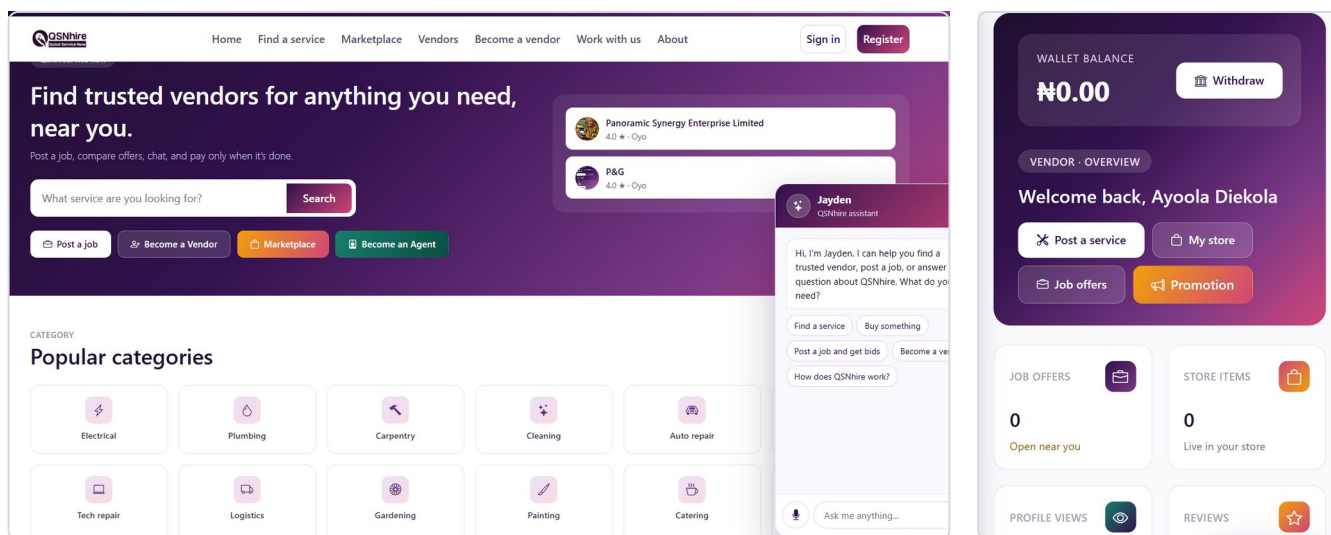
QSNHire

Status: Live

AI-powered vendor discovery & business marketplace

qsnhire.online

QSNHire connects buyers with trusted vendors and service providers. Customers search with AI, post a job, compare offers, chat and pay only when the work is done — guided by Jayden, our AI assistant. Vendors run their entire store from one client dashboard — listing products, receiving orders, generating receipts and tracking performance.



KEY FEATURES

AI-powered search

Personalised recommendations

Vendor-to-customer matching

Digital store management

Order management

Automated receipts

Customer management

Performance monitoring

Centralised dashboard

IMPACT FOR SMEs

- Greater market visibility and faster reach to customers
- Leaner operations through digital orders and receipts
- Better customer experience via personalised search
- An accessible first step into digital transformation

TRACTION

200+

active vendors

1000+

orders processed

10

cities / states served

04 — FLAGSHIP PRODUCT

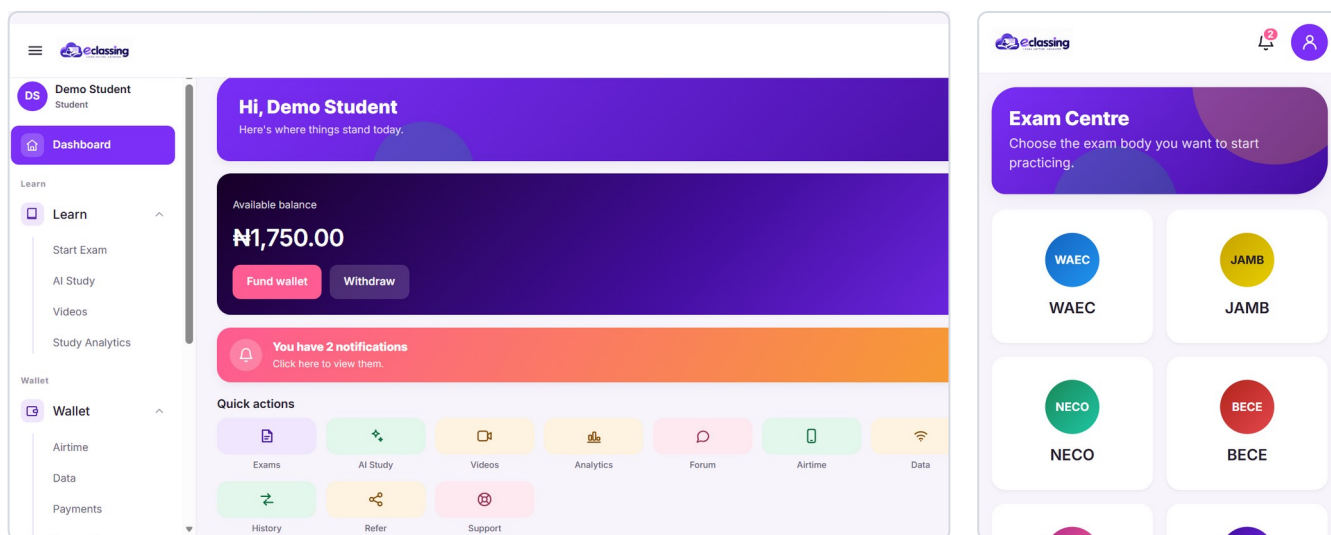
EClassing

Status: Live

AI-powered learning platform for African students

eclassing.com.ng

EClassing makes quality study support affordable and available wherever a student has a phone or laptop. An AI study assistant explains topics and answers questions, alongside unlimited past questions for WAEC, JAMB, NECO, BECE, POST-UTME and JSCE, learning videos, study analytics and peer forums - so a student's results depend less on where they live or what their family can pay.



KEY FEATURES

AI study assistant

Unlimited past questions

Learning videos

Exam preparation

Student forums

Personalised learning

Study analytics

Affordable access

IMPACT FOR LEARNERS

- Affordable access to quality learning resources
- Better preparation and results in examinations
- Less inequality between urban and rural students
- Continuous learning with AI support, any time

TRACTION

1000+

registered students

20 Years

past questions available

50+

schools reached

53%

female learners

05 — TRACK RECORD

Trusted by government, banks and industry to deliver training that works

We have partnered with public institutions, financial institutions and private companies to deliver capacity-building programmes that have created new opportunities for participants and brought further organisations to us for partnership.

Artificial Intelligence

Secure Coding

Application Security

Cybersecurity

Information Systems

Software Development

Digital Transformation

Tech Careers

PARTNERS WE HAVE DELIVERED WITH



Oyo West Local Government



National Board for Technology Incubation



Odua Investment Company Ltd



Wema Bank



PROVIDUSBANK

Providus Bank



Access Bank



Panoramic Synergy Enterprises Ltd



Talenovo



Transformation College of Business & Technology



Standard and Best Practices

PROGRAMME HIGHLIGHTS

PROGRAMME	PARTNER	PEOPLE
Cybersecurity & Cloud Security Champions	Panoramic Synergy Enterprises Ltd	7,000
10-week Virtual Diploma Programme	Transformation College of Business & Technology	3000+
AI for Office Productivity & Digital Transformation	Standard and Best Practices	2000+



Training session with a bank partner



Programme with Oyo West Local Government



Trainer recognition, Transformation College

06 — SOCIAL & ECONOMIC IMPACT

Measurable progress on five Sustainable Development Goals

4

Quality Education

Affordable, AI-assisted learning through EClassing and our training programmes.

5

Gender Equality

Commitment to 54% women and girls in every training cohort.

8

Decent Work & Growth

Employable skills for youth and digital tools that grow small businesses.

9

Industry & Innovation

Home-grown AI platforms built for African users and markets.

10

Reduced Inequalities

Technology education that reaches underserved and rural communities.

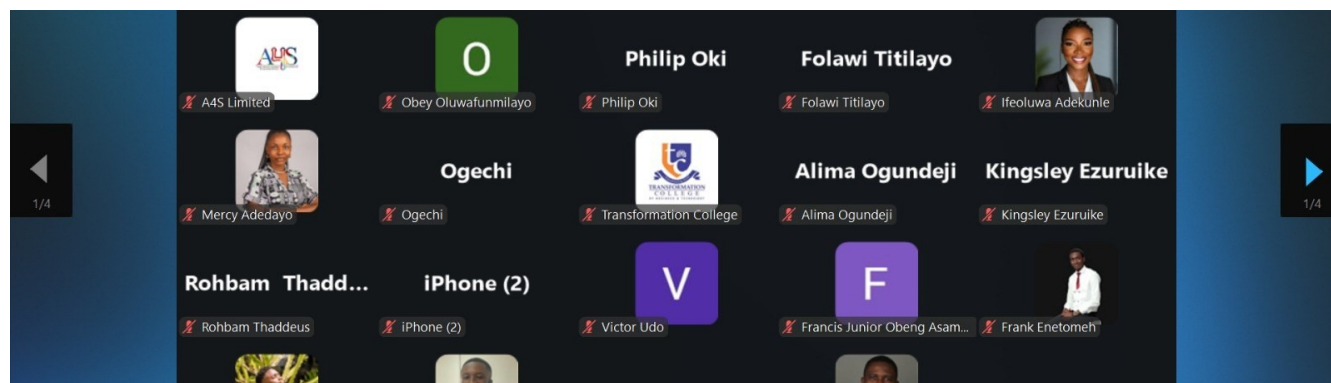
Who benefits

Students, graduates, women, SMEs, civil servants and corporate teams.

IMPACT SCORECARD

INDICATOR	TO DATE	12-MONTH TARGET*
People trained (all programmes)	7,000+	20,000
Women and girls trained	4000+	15,000
Graduates placed in jobs or internships	523	10,000
Active EClassing learners	1000	1,000,000
SMEs digitised on QSNHire	200+	1,000,000
Organisations trained in cybersecurity	40+	100
Direct jobs created at Digitel	25	40

*Targets with partner and investor support. Progress is reported quarterly to partners.



Live virtual training with Transformation College of Business & Technology — 81 participants online

07 — BUSINESS MODEL & COMPETITIVE EDGE

Two live products, multiple revenue streams and a clear edge

HOW WE MAKE MONEY

QSNHire

REVENUE STREAMS

- 1 Vendor subscriptions**
Monthly plans for storefronts and the vendor dashboard
- 2 Featured listings**
Paid top placement in search results and categories
- 3 Transaction fees**
A small commission on jobs completed through the platform
- 4 Advertising**
Targeted promotions to buyers by location and category

EClassing

REVENUE MODEL

- 1 Student subscriptions**
Affordable plans paid through the in-app wallet
- 2 School licences**
Institution-wide access with learner analytics for teachers
- 3 Sponsored learning programmes**
Learner access funded by corporates, NGOs and government

Plus: corporate training and consulting fees from programmes delivered with banks, government bodies and institutions.

COMPETITIVE ADVANTAGE

ALTERNATIVE	LIMITATION	DIGITEL ADVANTAGE
Jiji	Product-focused classifieds	Services plus AI vendor matching
LinkedIn	Employment-focused	A marketplace built for SMEs
Coursera	Largely foreign content	Local exams & curriculum (WAEC, JAMB, NECO)
ChatGPT	General-purpose AI	AI built into education & marketplace workflows

Local depth

Built for Nigerian exams, SMEs and payment habits

AI in every workflow

Matching, search and study support, not a bolt-on

Trusted distribution

20+ partners across government, banking and education

08 — PROPRIETARY ASSETS & RISK MANAGEMENT

What we own and how we manage risk

PROPRIETARY ASSETS

1

QSNHire platform

Marketplace, vendor dashboard, orders, receipts and payments

2

Jayden AI assistant

Conversational AI that guides buyers and vendors

3

EClassing platform

Learning app, exam engine and past-question bank

4

Training curriculum

Field-tested programmes in AI, secure coding, AppSec and cybersecurity

5

Internal AI workflows

Matching, recommendation and study-support pipelines

Designed, built and owned by Digitel — our technology is our moat.

RISK MANAGEMENT

RISK	MITIGATION
Competition	Continuous innovation, fast product iteration and a deep local focus on Nigerian learners and SMEs
Data security	Security framework and AppSec controls, backed by the team's ISO 27001/27002 and PCI DSS experience
Market adoption	Strategic partnerships with government, banks, schools and training partners for distribution
Funding constraints	Multiple funding channels: product revenue, training income, grants, sponsorship and investment



Security by design

Cybersecurity is our core competence. We build QSNHire and EClassing to the same secure-coding and application-security standards we teach to banks, government bodies and developers — protecting learner, vendor and payment data from day one.

09 — WHY INVEST NOW

The groundwork is done. Investment now accelerates what already works



Working products already live

QSNHire and EClassing are in market with real vendors, students and schools.



People trained

Cybersecurity, cloud security and AI champions trained with our partners.



Government & banking partnerships

Including NBTI, Oyo West LG, Access Bank, Wema Bank and Providus Bank.



Growing demand for AI & cybersecurity skills

Every organisation now needs secure, AI-ready people and systems.



Large untapped African education market

Millions of candidates sit WAEC, JAMB and NECO exams every year.



Proven founder

Leading Digitel since 2015; consultant to the Central Bank of Nigeria on IT standards.

10 — GROW WITH US

Our products work. With the right partners, they can reach millions

QSNHire and EClassing are live, used and proven alongside a training track record of 7,000+ champions. We are inviting investors, funders and partners to help us take them further — across Nigeria and into new African markets.

WHERE YOUR SUPPORT TAKES US



QSNHire

- Expand beyond Oyo to new states and cities
- Grow the vendor and agent network
- Deepen the Jayden AI assistant and secure payments



EClassing

- Reach more schools and exam candidates
- Richer AI tutoring and video content
- Low-data access for rural learners



Training

- Train the next over 1 million security and AI champions
- Dedicated places for women and girls
- A permanent training and innovation hub

WAYS TO PARTNER WITH DIGITEL

Investment

Equity or impact capital to scale our platforms

Grants

Programme, innovation and development funding

Co-funded training

CSR programmes for youth and staff

Technology partners

Integrations, knowledge transfer, joint products

Institutional pilots

Deploy EClassing or QSNHire with your organisation

Sponsorship

Scholarships and sponsored learner access

Business visits & exchange

We welcome business delegations, investors and development partners to see our platforms and training programmes in action in Nigeria — and we are open to international exchange and learning visits that bring new ideas, markets and partnerships to our ecosystem.



Digitel at a National Board for Technology Incubation event

11 — INVEST & PARTNER WITH US

Investment & partnership opportunities

Digitel Technologies welcomes conversations with investors and partners who share our ambition to expand access to technology skills, learning and digital tools across Africa.

WHO WE WELCOME

- 1 **Angel Investors**
- 2 **Venture Capital Firms**
- 3 **Corporate Sponsors**
- 4 **Grant Organisations**
- 5 **Strategic Partners**

WE ARE OPEN TO

- ✓ **Seed Investment**
- ✓ **Strategic Partnerships**
- ✓ **Grant Funding**
- ✓ **Corporate Sponsorships**
- ✓ **Technology Partnerships**

HOW TO ENGAGE WITH US

1

Introductory meeting

A conversation about your goals and where Digitel fits.

2

Funding pack

Funding requirements, partnership structures and growth projections.

3

See it live

Product demos and visits to our training programmes.

Funding requirements and growth projections are available upon request.

Ayoola Diekola, Founder & CEO · Ayoola.diekola@digiteltech.online · +234 703 322 1049

12 — LEADERSHIP & GOVERNANCE

The people accountable for delivery



Ayoola Diekola

Founder & Chief Executive Officer

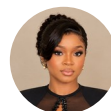
A technology entrepreneur and software solutions professional, Ayoola has led Digitel Technologies since 2015. He pairs hands-on engineering ASP.NET, C#, SQL Server, AI-enabled applications, and server and network infrastructure with a mission to widen access to technology skills and practical digital tools. He drives product strategy for EClassing and QSNHire, delivers AI, secure-coding and cybersecurity training with banks, government bodies and colleges, and brings information-security assessment experience across PCI DSS, ISO 27001/27002 and Microsoft Secure Cloud Baseline. He is a consultant to Central Bank of Nigeria on IT Standard for financial institutions in Nigeria.



Akinduko Oluwajoba
Head of Training



Ajala Oluwatobi
Lead Engineer / CTO



Aletile Grace
Finance

DOCUMENTS AVAILABLE ON REQUEST

CAC Certificate of Incorporation · CPN training-provider registration · Tax Identification Number (TIN) · Financial statements · Partnership letters and training certificates · Platform demo access

Let's build Africa's digital future together

Thank you for considering Digitel Technologies. We would welcome the chance to present our work in person and to show QSNHire and EClassing live.

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